Brand Identity Manual

Version 2.0 March 30, 2011

This manual has been specially designed to provide guidelines for the application and respect of the Brand throughout all our communications materials. By applying it thoroughly and consistently, it will contribute to strengthen Technip's identity. 

One Brand, One Technip

In our very competitive environment, now more than ever Technip needs a strong brand image to serve as a foundation for our cohesion and commercial success.

That is why Group management decided to revitalize our Brand. An inspiring vision, re-defined values and a new tagline that reflects our ambition: these are all elements that will set Technip apart from the competition.

This Brand Manual shows how we will express this new brand identity in all of our communications media going forward. It is a key reference tool for applying and respecting our Brand, and will allow us to fully and properly ensure its management over the long term.

Our Brand is an asset. Its revitalization will create better understanding and greater visibility for Technip in the market place. It will also bring increased pride for all of us, and will add value to our company.

Together let's take our Brand and our company further!

Thank you.

Christophe Bélorgeot Vice President, Group Communications

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Please note:

Downloadable files for professional usage are available from the Brand Point 'Applying the brand' section.

1.0 The Technip logo



1.1 The Technip logo – **color and mono**

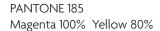
The standard logo

There are two versions of the logo; the standard logo and a version with the 'take it further' tagline.



PANTONE :	293
Cvan 100%	Ma

Cyan 100% Magenta 56%



Mono logo

Color logo

To be used when color reproduction is not possible.

To be used only on white or light backgrounds.







1.2 The Technip logo – with tagline

'take it further' tagline

When the logo is accompanied by our 'slogan' or 'tagline' it must be used in the format shown. The position of the line in relation to the logo cannot be altered in any way.

The concept of 'take it further'

'take it further' is our tagline which sums up our vision, mission and values.

This is the essence of our brand. It expresses our unique spirit and our attitude in everything we do.

How to use our logo with its tagline

If 'take it further' is used, it must always appear with the Technip identity in a fixed relationship.

It may appear on communications meant for either external or internal audiences.



take it further.





1.3 The Technip logo – tagline translation

'take it further' translated

The tagline should always appear in English, however if a translation is required, for legal reasons, then the version shown with an asterisk should be used. This should be accompanied by text showing the translation e.g. '*toujours plus loin'* in small italic type. This would appear at the bottom of an advertisement/display panel or on the back page of any brochure or leaflet along with any other credits or disclaimers and should not form part of the logo.



take it further*

*toujours plus loin

*vamos mais longe

Technip



take it further.

The standard logo

Use the standard logo for corporate identification

Use the standard logo on any signage;

Use the standard logo on stationery, including business cards; Use the standard logo on vessels.

Use the standard logo when the logo is displayed near other logos, i.e. partners logo, client logo, or associated with another logo.

The logo with tagline

Use the logo with tagline for promotional purposes (internal and external)

Use the logo with tagline for advertising or display material; Use the logo with tagline for corporate literature (on the front or back cover, or both); Use the logo with tagline for presentations.

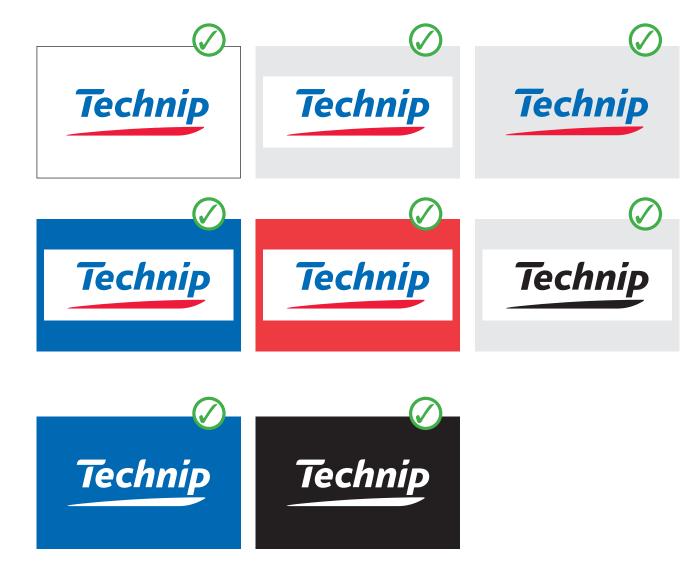
Don't alter the positioning or wording of the logo with tagline. Don't use the logo with tagline on the inside pages of corporate literature or any brochure.

1.4 The Technip logo – **usage**

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Correct usage

Always use the correct logo master files.

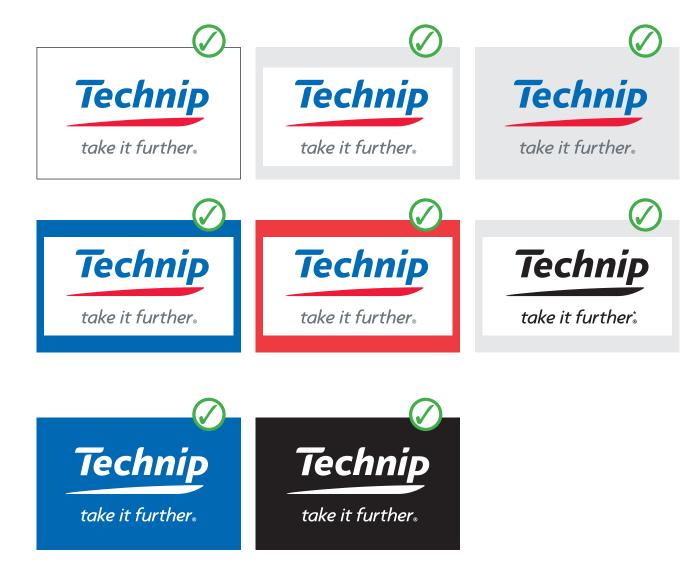


In special cases an all-white version of the logo may be used against dark or colored backgrounds.

1.4 The Technip logo – **usage**

Correct usage

Always use the correct logo master files.

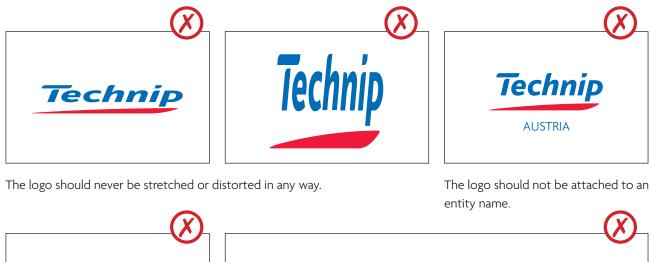


In special cases an all-white version of the logo may be used against dark or colored backgrounds.

1.4 The Technip logo – **usage**



Do not place the logo across images or complex backgrounds.



Technip Technip Sustainable Development Sustainable Development

The logo should not be attached to any text.

Incorrect usage

1.5 The Technip logo – **clear space**

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A minimum area of white space must exist around the logo based on the proportions shown.



The logo alone should not be reproduced in a size smaller than 15mm wide.



The same principle of clear white space must also be applied when the logo is used with the tagline attached.

Refer to section 1.2 for when to use the combined logo and tagline.



The logo with tagline should not be reproduced in a size smaller than 20mm wide.



2.0 Visual Identity

2.1 Visual identity – sustainable design and printing guidelines

Sustainability

In line with our brand value of 'doing the right thing' Technip is committed to ensuring the use of sustainable practices within the community and across the planet.

The points covered in this section are guidelines for the production of printed marketing collateral and are designed to minimize the impact on the environment and non-renewable resources. It may not be possible to achieve all of these but they provide a clear direction for Technip people to aspire to and work towards.

Checklist

- Ask why. Why is this the best method?
- Ask how. How can we maximize the impact on our image whilst minimizing the impact on our environment?
- Ask what. What are the impacts of doing this?
- Design for re-use and longevity
- Choose recycled/non-toxic materials
- Minimize waste (e.g. paper usage)
- Minimize ink coverage
- Choose local vendors who use sustainable practices
- Encourage others to apply these guidelines

Best practices

Choose 100% post-consumer waste (PCW) or treeless paper Choose paper that is processed chlorine-free (PCF) Choose non-toxic water-based inks Choose products and materials that are manufactured with renewable energy Choose local materials Keep open discussions about project impact-related questions

Choosing Paper

Some of the things to look out for when selecting paper:

Paper Weight

Can you use lighter paper for your job? Avoid specifying heavier paper than is necessary. It may seem obvious, but 200gsm paper uses double the amount of wood fiber as 100gsm paper.

Lamination

This can render a product un-recyclable and non-biodegradable.

UV Varnishes

UV varnishes are mineral-oil based, they contain solvents, the process uses a lot of energy, and as if that wasn't enough, they cause problems for the recycling process. If you still want to use a varnish, go for aqueous (waterbased) coatings instead.

Post-Consumer Waste (PCW)

This is when the end product has reached the consumer, been used and then recycled. Choose the highest percentage possible, although any percentage of either post- or pre-consumer waste is better than none.

Pre-Consumer Waste

Also known as post-industrial waste, this describes printers' waste, such as offcuts and unused copies, which may have been over-ordered.

Off-White or Natural White Paper

Unbleached recycled paper undergoes fewer processes than other recycled or virgin fiber, and therefore uses fewer chemicals and less energy.

Elemental Chlorine-Free (ECF)

This term is used to mean paper that is made from virgin or recycled fiber and bleached using alternative chlorine compounds as a substitute for elemental chlorine.

Processed Chlorine-Free (PCF)

This is used to mean paper that is made from recycled post-consumer waste (PCW) and bleached without chlorine, or left unbleached.

Totally Chlorine-Free (TCF)

This term is used to mean paper made from 100% virgin fiber that is bleached without chlorine, or left unbleached. It isn't applied to recycled papers, because the source fiber cannot be determined.

Any paper originating from the UK or Europe will not have been bleached using chlorine bleach and will be either ECF, PCF or TCF.

Windpower Paper

Several ranges of paper are now manufactured using various percentages of windpower.

2.1 Visual identity - sustainable design and printing guidelines

FSC

FSC is an International Certification System that guarantees that the forest products you purchase come from responsibly managed forests and verified recycled sources.

The three types of FSC Paper:

1. FSC Mixed Sources

This is when virgin fiber from FSC-approved forests is mixed with recycled fiber. The percentage of recycled waste contained in FSC Mixed Sources papers is usually shown. The virgin fiber content of a paper must contain a minimum of 50% FSC-certified fiber while the remainder of the virgin content must come from 'controlled sources'.

The timber or fiber in the product is a mixture of some or all of the following:

- Timber or fiber from an FSC-certified forest
- Post-consumer reclaimed timber or fiber
- Timber or fiber from other controlled sources

2. 100% FSC

All the timber or fiber in the product comes from an FSC-certified forest.

3. FSC Recycled

These papers are made from 100% post-consumer waste by FSC-accredited mills.

PEFC

The Program for the Endorsement of Forestry Certification Schemes is an international forest industry initiative that acts as an umbrella for many smaller national forestry schemes.

ISO 14001

ISO 14001 is an internationally accepted standard that sets out how you can go about putting in place an effective Environmental Management System (EMS). The standard is designed to address the delicate balance between maintaining profitability and reducing environmental impact.

EMAS Certification

EMAS is an acronym for the Eco-Management and Audit Scheme and is a voluntary initiative designed to improve the environmental performance of organiszations. EMAS is concerned with the EMAS statement and performance in terms of environmental policies, aspects and improvements.

EMAS is completely compatible with the international standard for environmental management systems, ISO 14001, but is perceived to go further in its requirements for performance improvement, employee involvement, legal compliance and communication with stakeholders.

Greenmark

Greenmark is a scheme for smaller companies who lack the resources to undertake ISO 14001.



2.2 Visual identity – brand elements

In developing our new look and feel for Technip, we have introduced a number of key elements of our brand identity, to help support the logo and achieve our number-one aim, which is to stand out in our market places.

1. The white window

This device is fundamental to the new look and feel. All Technip marketing communications material will have a white, three-sided border, framing the content. The right-edge will remain open, and the image will 'bleed' off the page. This is designed to express visually, the concept of 'take it further'. Technip is constantly moving, constantly progressing (from a position of constancy and strength) to an open and unrestricted future.

2. The radiate bar

The bar is another important element that highlights movement, progression and our willingness to take things further. It will always move from left to right, thereby conveying the notion of 'take it further' and its main use will be for page headers and main titles.

3. The open bracket

The bracket is an intriguing and unique element, designed to echo the 'white window' framing device. We have the element of constancy and certainty, as provided by the single square bracket on the left, but there is no ending or 'closing' right bracket. Technip is on the move, open to challenges, not restricted and aiming to take things further. The bracket will be endlessly flexible in its usage, but predominantly will appear to frame sub-headers and pull-out text.



2.2 Visual identity – brand elements

The white window – Do's

The following are examples of size of image and white space in relation to size/quality of image and text quantity



- Do observe the correct measurements for the white margin.
- Do ensure the image area only ever bleeds off to the right.
- Do ensure there is sufficient space to hold the logo against the white space.

Do use areas of flat color for the image area if an image is not available or appropriate. **The approved secondary colors should be used in this instance.** Do use areas of white for the image area if an image is not available or appropriate. The approved secondary colors should be used for the radiate bar and bracket. Text can be black, white or the same secondary color as the radiate bar.



The height of the image area can be adjusted as long as the clear space around the logo is observed.



For landscape format documents you need not use the full width of the image area.

2.2 Visual identity – brand elements

The white window – Don'ts







Don't ignore the correct measurements for the white margin.

Don't bleed the image off other than to the right.

Don't show the logo against the image area.







Don't add any corner effects like curved edges.

Don't add graphic treatments like bevels or embosses or drop shadows.

Don't impinge on the clear space zone for the logo.

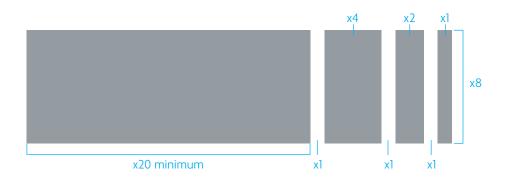
2.2 Visual identity – brand elements

The radiate bar

The bar is an important element that highlights movement, progression and re-enforces our willingness to take things further. It will always move from left to right, thereby conveying the notion of 'take it further' and its main use is for page headers and main titles for presentation and printed collateral.

The text within the radiate bar should be equidistant from top and bottom of bar. It should flow onto one or two lines, with three lines as a maximum if there is no alternative. The text should be larger than any supporting text in the bracket.

Proportions for the radiate bar



The radiate bar must always be scaled in the correct proportions.

2.2 Visual identity – brand elements

The radiate bar – Dos





Do use the range of approved secondary colors (refer to page 24) or white to color the radiate bar.

Do use secondary colors that complement the image and that have sufficient contrast when used against the image background.

Do avoid covering detailed areas of the image with the radiate bar.

Do use the correct proportions as detailed in the guide.

Do use the radiate bar for document titles or headings.

Do use the Agenda font for the title.

Do align the radiate bar to the edge of the image.

Except for covers, the radiate bar can sit at any height as long as it aligns with the edge of the image on the left. Do enlarge the size of the radiate bar to accommodate more text if required, however respect the proportions of the bar.

Technip

take it further.

2.2 Visual identity – brand elements

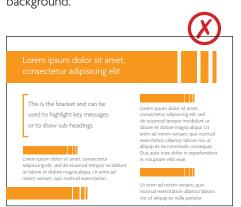


Don't use colors that are not approved secondary colors or white.

Don't use secondary colors that may blend in when used against the image background. Don't cover detailed areas of the image with the radiate bar.



Don't ignore the correct proportions as detailed in the guide.



Don't overuse the radiate bar within documents, limit its usage.



Don't use typefaces other than the Agenda font for the title.

Don't position the radiate bar so that it is not aligned to the left edge of the image.

The radiate bar – Don'ts

2.2 Visual identity - brand elements

The open bracket

The open bracket can be the same secondary color as the radiate bar or white, and text can be black, white or the same secondary color as the radiate bar.

A4 sizes or smaller

- 1 Width of stroke: 0.6mm
- 2 Width of bracket: 2mm, text begins thereafter
- **3** Height of bracket: cap height above and below text Size of text: flexible

A3 size

- 1 Width of stroke: 1.2mm
- 2 Width of bracket: 4mm, text begins thereafter
- **3** Height of bracket: cap height above and below text Size of text: flexible

A2 size or larger

- 1 Width of bracket stroke: 2.4mm
- 2 Width of bracket: 8mm, text begins thereafter
- **3** Height of bracket: cap height above and below text Size of text: flexible

Technip pioneered baseload LNG plant construction through the first-ever facility in Arzew, Algeria.

1

Technip pioneered baseload LNG plant construction through the first-ever facility in Arzew, Algeria.

> Technip pioneered baseload LNG plant construction through the first-ever facility in Arzew, Algeria.

2.2 Visual identity – brand elements

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The open bracket – Dos



The bracket device is optional and need not always be used.

The bracket and text can sit against white if it is more legible this way.

The bracket can be used within the content pages of any document to highlight key messages, as well as on the cover.



Do align the bracket with the heading within the radiate bar.

2.2 Visual identity – brand elements

The open bracket – Don'ts



Don't use a different color to that used on the radiate bar.

Don't have the radiate bar at the bottom, with the bracket on top.

Don't use a font other than Agenda for any supporting text.







Don't position the bracket and text on an area of detail within the image.

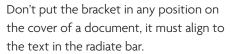
Don't feature text that is too lengthy.

Don't make the bracket an incorrect proportion to that shown.

2.2 Visual identity – brand elements



The open bracket – Don'ts (cont.)



Technip

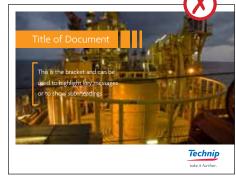
take it further.

This is the bracket and ca

Don't put the supporting text in any position, it must align with the edge of the bracket.

Don't position the text so that it aligns to the top or bottom of the bracket only.







Don't show the text anything other than ranged left and not justified.

Don't use the bracket device if it's not appropriate. It's not compulsory.

Don't have the bracket overlapping both the image area and a blank area.

2.3 Visual identity – primary color palette

Primary

The Technip logo is made up of two colors, which form the basis for the primary color palette. These are supported by a mid-grey, black and white.

The use of the Technip red and blue, as well as the grey of the tagline, is restricted to purely corporate communications.

Black and white are used for text and in addition the white can also be used for the radiate bar and the bracket devices.

Pantone	293	Pantone	e 185
C 100 M 56 Y 0 K 0	R 0 G 70 B 173	C 0 M 100 Y 80 K 0	R 224 G 0 B 52

Pantor	ne 431	Black		White	
C 45 M 25 Y 16 K 59	R 94 G 106 B 113	C0 M0 Y0 K100	R 30 G 30 B 30	C 0 M 0 Y 0 K 0	R 255 G 255 B 255

2.4 Visual identity – secondary and tertiary color palettes

Secondary Colors

Only approved secondary colors may be used in the production of marketing collateral. They can be used for both the radiate bar and the bracket device. They may also be used as solid areas for inside pages, and within diagrams and charts.

White may also be used on both the radiate bar and the bracket device.

Tertiary Colors

A tertiary range of colors may be used in support of their corresponding secondary color and can form the basis of a color regime for use on inside pages. It is advised that these colors are used with restraint and the use of too many colors in layouts is to be avoided. Tertiary colors may also be used in charts and diagrams where more than six colors are necessary.

As a guide it is suggested that choosing two sympathetic secondary colors and their corresponding tertiary colors would provide a palette suitable for creating a unique look and feel but one that is within the brand style.

Segment Colors

Subsea, Offshore and Onshore business segments should be identified by the three secondary and their complementary tertiary colors. *Refer to section 8.2 for examples.*

PMS 280 PMS 312		PMS 14	PMS 144		PMS 376		PMS 201		PMS Warm Grey 6		
C 100 M 94 Y 6 K 1	R 10 G 47 B 133	C 89 M 0 Y 11 K 0	R 0 G 173 B 208	C 0 M 58 Y 100 K 0	R 233 G 131 B 0	C 59 M 0 Y 100 K 0	R 122 G 184 B 0	C 8 M 100 Y 65 K 34	R 152 G 30 B 50	C 14 M 19 Y 21 K 38	R 165 G 157 B 149
PMS 65 C 45 M 29 Y 0 K 0	R 153 G 172 B 212	PMS 31 C 62 M 0 Y 20 K 0	R 63 G 207 B 213	PMS 14 C 0 M 36 Y 87 K 0	8 R 238 G 175 B 48	PMS 35 C 40 M 0 Y 48 K 0	R 161 G 218 B 139	PMS 74 C 8 M 84 Y 52 K 5	R 194 G 77 B 82	C 9 M 12 Y 12 K 20	/arm Grey 3 R 199 G 194 B 186
PMS 27	07	PMS 32	24	PMS 14	1	PMS 58	30	PMS 6	92	PMS W	/arm Grey 1
C 30 M 11 Y 0 K 0	R 189 G 213 B 236	C 35 M 0 Y 13 K 0	R 156 G 220 B 217	C 0 M 17 Y 65 K 0	R 239 G 203 B 101	C 20 M 0 Y 34 K 0	R 204 G 219 B 174	C 2 M 26 Y 7 K 2	R 226 G 194 B 199	C 3 M3 Y 6 K 7	R 224 G 222 B 216

Primary typeface: Agenda

Agenda is the recommended font for all printed material.

Agenda Thin abcdefghijklmnopqrstuvwxyz 0123456789 ABCDEFGHIJKLMNOPQRSTUVWXYZ

Agenda Light

abcdefghijklmnopqrstuvwxyz 0123456789 ABCDEFGHIJKLMNOPQRSTUVWXYZ

Agenda Medium

abcdefghijklmnopqrstuvwxyz 0123456789 ABCDEFGHIJKLMNOPQRSTUVWXYZ

Agenda Bold

abcdefghijklmnopqrstuvwxyz 0123456789 ABCDEFGHIJKLMNOPQRSTUVWXYZ

Secondary typeface: Arial

Arial must be used within Word documents and PowerPoint presentations where the primary font, Agenda, is unavailable.

Arial Regular

abcdefghijklmnopqrstuvwxyz 0123456789 ABCDEFGHIJKLMNOPQRSTUVWXYZ

Arial Bold

abcdefghijklmnopqrstuvwxyz 0123456789 ABCDEFGHIJKLMNOPQRSTUVWXYZ

Typeface for email and electronic newsletters

Default Sans Serif must be used for all emails and electronic newsletters.

Default Sans Serif

abcdefghijklmnopqrstuvwxyz 0123456789 ABCDEFGHIJKLMNOPQRSTUVWXYZ

2.7 Visual identity – image guidelines

Imagery – Dos

Photography in printed collateral should support the values of the Technip brand and should be used to effectively communicate and support key messages.

These examples provide guidelines to maintain a consistent high standard in the use of images for print. All operational images must show correct personal protective equipment (PPE) at all times.

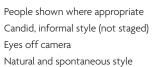
All proposed images must be approved by HSE prior to being used.

A Technip photo library is available for all employees on TPNet Group.



Dynamic and interesting perspectives







Strong sense of color

Emphasis on people and activity, not static



People confidently making a positive difference Creates a positive impression of Technip



Has a definite area of focus/point of interest or detail



Supports the brand values of Technip



In general, images may bleed to the right, but not in any other direction

2.7 Visual identity – image guidelines

Imagery – Don'ts

The examples shown here demonstrate what to avoid when selecting images for use in marketing collateral.

Don't use an image if it has not been approved by HSE and if you are unsure whether it is HSE compliant.







Images that present an untidy or disorganized appearance



People not behaving appropriately or safely, e.g. person not wearing appropriate safety equipment Creates a negative impression of Technip

Flat perspective

Lack of color or interest



Has no focal point or area of interest



Images that do not support the brand values of Technip

2.8 Visual identity - image guidelines for the brand elements

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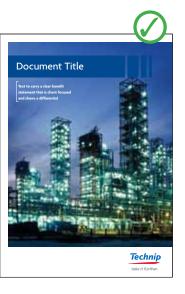
Application of brand elements on imagery

In general, images may bleed to the right, but not in any other direction.

Use of the radiate bar

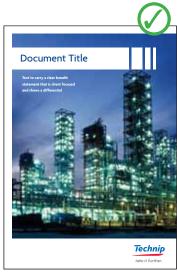
When using the radiate bar over an image care must be taken to make the bar work with the composition of the image and not obscure key focal points.

The color of the radiate bar can be selected to work with either the dominant color tone or a key accent color of the image. A visual judgement is required to make sure the radiate bar is both prominent and clear in its execution.









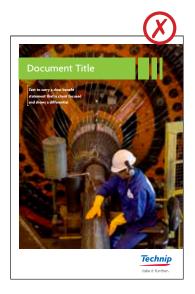
2.8 Visual identity - image guidelines for the brand elements

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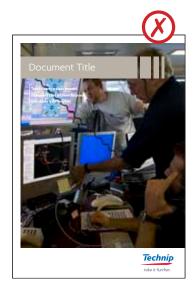
Use of the bracket



When using the bracket element with text over an image care must be taken to make sure it works with the composition of the image and does not obscure key focal points or people's faces



The color of the bracket should either match the radiate bar or be reversed out as white



A visual judgement is required to make sure the text is both prominent and legible in its execution

2.9 Visual identity – email signature (temporary version)

Today, email is the most used media for communication in the work place. Each of us can send hundreds of emails a week and this is often the first point of contact to convey our identity.

The email signature format provided here is designed to ensure that everyone within Technip applies the same standardized signature.

The procedure to install the signature is available in: TPnet > Brand Point > Look and feel > Email signature.

8pt Verdana Bold, Dark Blue (RGB 0,0,128)
 8pt Verdana Regular, Dark Blue (RGB 0,0,128)
 9pt Arial italic, Black

- It is not allowed to modify and customize the email signature
- Specify legal entity name if legally mandatory
- Do not split job title/department over two lines. If it is necessary to add your department, separate the job title and department with a comma
- Only insert your mobile number if necessary for work purposes. Otherwise, delete this option
- Please note that font size, color, style, paragraph spacing, wording, etc. must not be changed or altered (for instance your name should remain bold and your title regular)
- No further logos or comments are to be added to the email signature

- Include corporate website address and not local website
- Do not mention your Region in the address. You can mention your Region in your job title if necessary (e.g. Accounting Manager, Region A).
- Entities that are legally obligated to include certain information may do so (eg. UK: Registered Office – 262 High Holborn – London – WCIV 7NA – UK – Registered in England No. 200086 or ABN number for Australia)
- Do not forget to add the country code to your telephone numbers
- Do not forget to include the green policy sentence below your signature

1	First name Surname
-	AVE A DEPARTMENT OF A DEPARTMENT

- Your job title and, if necessary, your department
- Technip (Austria) Lobgrundstraße 3 A-1220 Wien Austria www.technip.com
 - Tel (Direct): +43 662 6582 0 Switchboard: +43 662 6582 0 Mobile: +43 662 6582 0

B — Please consider the environment before printing this email or its attachments.

3.0 Copywriting

11

3.1 Copywriting – style

As with all human communication, the way we speak and the words and messages we choose are extremely relevant to the image that we project. Messaging encompasses the types of things we say and the tone we choose to express them in, both as a brand in general *and* to specific audiences such as employees, prospective recruits, investors and of course clients.

Tone of Voice

Technip's tone of voice is the personality expressed in the way we both talk and write about the company.

The tone of voice creates a relationship with the audience, as it is one of the 'channels' by which the Technip brand communicates.

Whenever we communicate via the written word, whether by company email, memo, business letter, website, brochure or other platform, we are the voice of the brand. To share who we are with our audiences, it is important that everything we say supports our brand values.

Technip's overall tone of voice must be Direct, Passionate, Succinct and Engaging. Specifically the Technip writing style is designed to enhance and support our brand by being positive, upbeat and professional, as described below:

Direct

We are confident in the value of our experience and our professionalism. We should always respectfully emphasize this and speak openly and straightforwardly, with assurance yet simplicity, in a peer-to-peer approach.

Passionate

What we do is amazing, and we believe in it. Our commitment and energy must be reflected with a conviction and enthusiasm that engages our clients and inspires our colleagues.

Succinct

We are responsible people and work in a fact-based environment. It is important to express ourselves in a jargon-free, efficient and well-organized manner that reflects the way we work.

Engaging

Our brand is vibrant, our spirit is positive so our communications should be as well. We must employ a dynamic, upbeat, clear and helpful tone to win over our audience. If we focus on these words our communication will reflect who we are: a modern, dynamic, truly innovative and client-focused company.

Key words

A number of key words support the Technip writing style. Repeated and appropriate use of these words will help to deliver our messages in a consistent way. Of course words can be overused and, when used out of context, can become meaningless. However, the words listed below are very important to Technip, both now and in the future, and their regular usage across all our communication, both internal and external, increases the impact.

We have also suggested the likely context in which the key word is most likely to be used:

Context:	Key word: Consider the appropriate use of	
When writing about the following		
Take it further	Success, innovation, excellence, inspiration, ambition, being visionary and passionate, expanding the limits of the possible	
Doing the right thing	Safety, ethics, integrity, respect, quality, security, sustainable practices, transparency, keeping commitments	
Trusting the team	Talents, passion, diversity, belief, trust, confidence, joining together	
Encouraging a fair return for all	Profitable, sustainable, performance, sharing benefits of achievements	
Building the future	Innovation, developing people, entrepreneurial attitude, investment, anticipation	
Our business	Energy infrastructures, projects, best solutions, client-focused, integrated	

3.1 Copywriting – style

How to express 'take it further'

Our tagline evokes our unique spirit at Technip. 'take it further' is the essence of our brand and our attitude in everything we do, a challenge that we seek to fulfil every day. 'take it further' means excelling in what we do and succeeding together, exceeding expectations and innovating continuously.

When our brand speaks, we want our words to reflect this spirit. There are no specific rules to follow in capturing the spirit of 'take it further' in your written and verbal communications. But keep in mind as you write anything from emails and memos to newsletters and marketing materials that you are speaking for the brand and your words should be consistent with our brand's promise.

Keep 'One Technip' in mind

While much of what you will be expressing about the company will be related to a specific subject and area of our business, always keep in mind the notion of 'One Technip'. That means making sure that the audience you are addressing is aware of the full range of our activities beyond the subject at hand.

When talking about a specific entity, in a presentation for example, take care of positioning it as an integral part of the Group – for example saying or writing 'Technip in country' instead of using its legal name like 'Technip country', which would show it as a stand-alone, separate entity and go against the 'One Technip' approach.

Technip style conventions

Whether you are a technical writer, involved in creating marketing materials, or responsible for drafting reports and technical documents, the image we project as 'One Technip' will benefit from stylistic consistency. The following style conventions should be adopted across the organization:

- US English is the norm for all international documents
- Technip should be referred to in the singular
- Corporate titles could be abbreviated in copy when they are internationally accepted titles: CEO, COO, SVP, CFO, CIO, VP, MD... other titles should be written out
- Use acronyms sparingly (for technologies, product classes, company or governmental bodies) unless you are sure they are perfectly understood by everyone; and provide the full word equivalent as an* (the Glossary available on TPnet Group can help to provide definitions related to our company and industry)
- Write out the full name of Technip company divisions, departments and sub-units when referring to them
- Always use a capital 'G' in Technip Group, and a capital R when talking about Technip Regions. Same for our Onshore, Offshore and Subsea segments.
- Currency use currency abbreviations for international publications like for example, Euros expressed with the sign: €

- Distance use metric measures unless you are producing materials for a single non-metric market such as the US. Use abbreviations after the number without a space: 10km, 120m, 15cm, 12mm
- 'E' words (email, e-business etc.) write email without a hyphen. However, other constructions retain the hyphen: e-commerce, e-business, e-learning etc
- Percent whenever possible, use the symbol (%). If, however, you must write out the word, spell it percent
- When creating bulleted lists, do not place full stops after each line. If the list represents an extended sentence, place a semi-colon at the end of each line and reserve a full stop for the end of the sentence.
- Write dates with the formula month, day, year,
 'January 15, 2011' except if the dating convention stipulates otherwise in your region
- When referring to numbers in text, always put the symbol before the number, without a space, and write out the billions/millions etc in full, such as €6.5 billion.
 Abbreviations such as bn/m are acceptable in tables and charts
- In a country list preferably place words in alphabetical order, like Austria, Colombia, Malaysia, Venezuela etc

3.1 Copywriting – style

Please remember: when talking about a Group-specific entity, in a presentation for example, take care when positioning it as an integral part of the Group – for example saying or writing 'Technip in country' instead of using its legal name like 'Technip country', which would show it as a standalone, separate entity and go against the 'One Technip' approach.

A word about copywriting, spelling and editing

Good, engaging writing is clear and favors a straightforward, natural style to one that is unnecessarily technical and cluttered with jargon. Keep your style fresh by using pre-fabricated expressions sparingly. Good writing offers value to the reader and does so in an efficient way. It makes its subject clear from the outset and does not ask the reader to struggle to get through the text.

A hint: be an expert, be confident, write with a simple voice, set the information out clearly and use examples. Know what you want to say and make your points clearly. Writing, like a good office chair, needs to be ergonomic: ask yourself at all times who your readers are and how you need to shape your content to help them receive and understand the ideas you are communicating. Don't be afraid to edit your text to remove non-essential information.

With online communication channels such as text messages, blogs and emails ubiquitous, communication is more instantaneous than ever. It is easier than ever to let spelling and grammatical errors slip into our communications. Our business depends on precision and accuracy and spelling errors are inconsistent with what our brand stands for. 'take it further' also means double-checking every form of communication for errors. Whether you are communicating electronically or via print, the same rules of style and content apply equally – no matter how you communicate, you are the voice of the Technip brand!

Portraying concepts and data graphically

Well-designed graphs, tables and diagrams can be used to efficiently display complex concepts. Don't automatically reach for the standard formats but imagine how certain ideas might be conveyed visually and design the graph yourself.

Photos can be used when possible to emphasize and illustrate key ideas. Try to avoid photos that have been overly used. Employ short, lively captions to explain what the reader is looking at. Well-chosen photos and captions strongly orient the reader's mind and add interest to the text they illustrate.



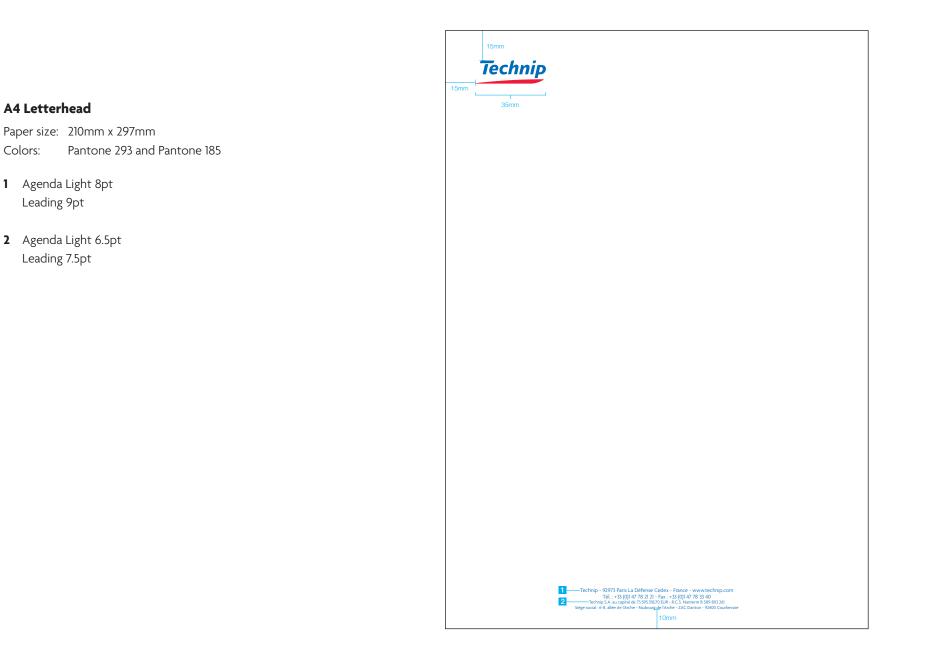
4.1 Stationery – letterheads

A4 Letterhead

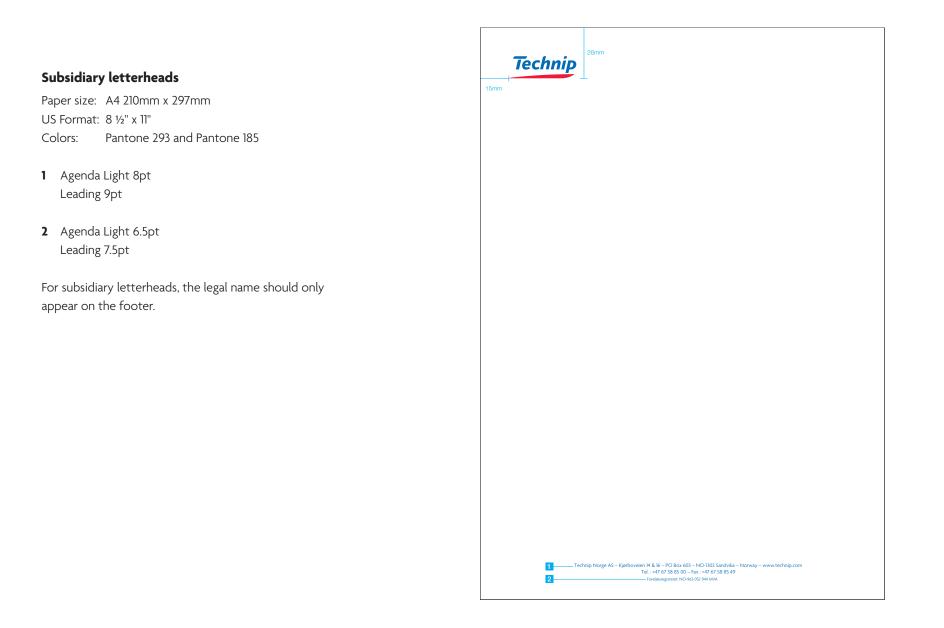
1 Agenda Light 8pt Leading 9pt

Leading 7.5pt

Colors:



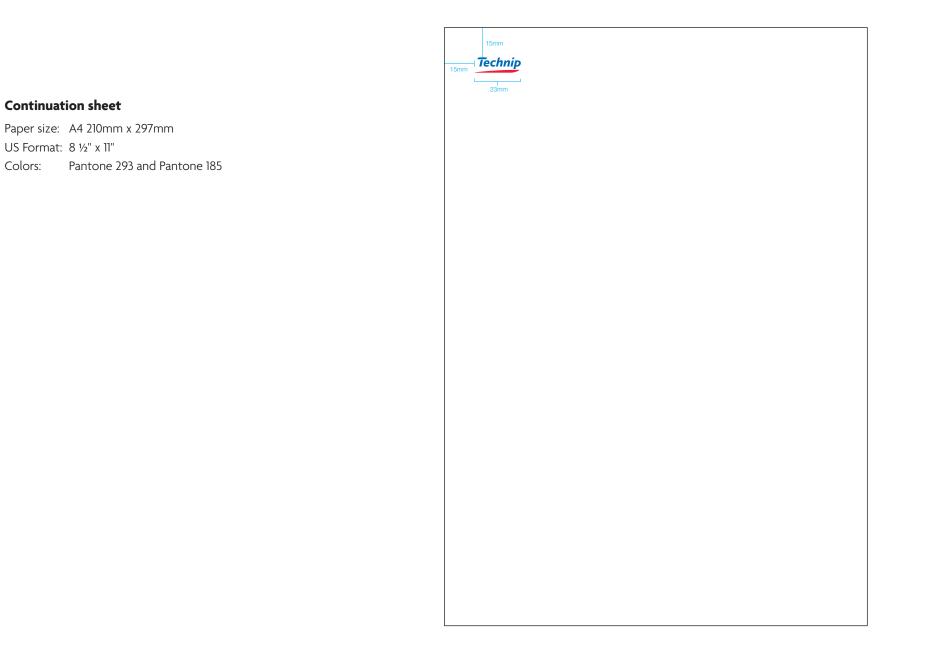
4.1 Stationery – subsidiary letterheads



4.1 Stationery – continuation sheet

Continuation sheet

US Format: 8 ½" x 11"



4.2 Stationery – business cards

Business cards

Size: 85mm x 50mm Colors: Pantone 293 and Pantone 185

- 1 Agenda Light 11pt Leading 11pt
- 2 Agenda Light 8pt Leading 11pt
- 3 Agenda Light 7pt Leading 8pt

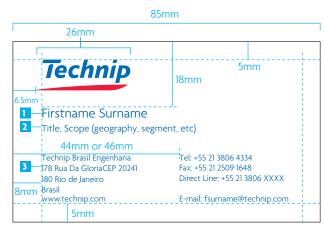
Don't add qualification/s after person's name on card. The first name should appear before the surname.

The first name and surname must appear in upper/lower case.

Don't add any logo which is not a Technip company logo.

The name, title, entity, address and website should not run to more than seven lines.

Add the fax number only if it is really necessary.



Affiliates

Technip		Subsidiary Logo	Technip
Firstname Surname Title, Scope (geography, segment, etc)		John Smith General Manager, Acme Limited, a Technip group company	
Technip Brasil Engenharia 178 Rua Da GloriaCEP 20241 180 Rio de Janeiro Brasil www.technip.com	Tel: +55 21 3806 4334 Fax: +55 21 2509 1648 Direct Line: +55 21 3806 XXXX E-mail: fsurname@technip.com	ACME LIMITED Address line 1 Address line 2 Address line 3 www.technip.com	Tel: +44 1224 600000 Direct: +44 1224 600001 Fax: +44 1224 600002 Mobile: +44 0123 456789 e-mail: jsmith@acmeltd.com

4.3 Stationery – compliment slips



With compliments card



Blank card

Compliment slips

Paper size: 128mm x 82mm Colors: Pantone 293 and Pantone 185

- 1 Agenda Light 12pt Leading 14pt
- 2 Agenda Light 7pt Leading 8pt

On blank compliment slips the subsidiary company name does not appear, only the address and contact details, as shown.

DL Envelope

Size: 220mm x 110mm Colors: Pantone 293 and Pantone 185 Logo size: 32mm wide

1 Agenda Light 6.5pt Leading 8pt

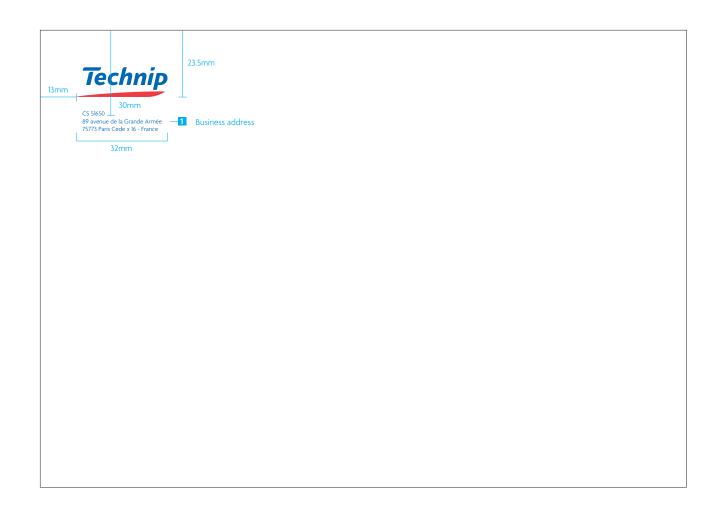


C5 Envelope

- Size:229mm x 162mmColors:Pantone 293 and Pantone 185Logo size:32mm wide
- 1 Agenda Light 10pt Leading 12pt

C4 Envelope

- Size: C4 324mm x 229mm Colors: Pantone 293 and Pantone 185 Logo size: 32mm wide
- 1 Agenda Light 10pt Leading 12pt



5.0 Brochures

5.1 Brochures – A4 front cover

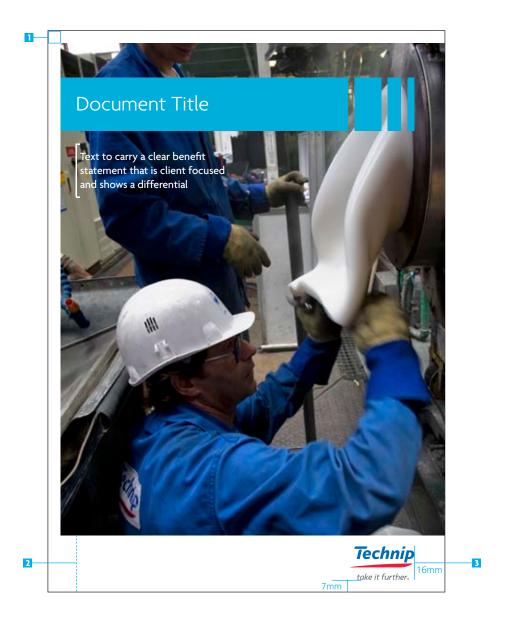
The covers for brochures make use of the three brand elements; the white window, the radiate bar and the bracket. The layout of these elements must follow the proportions shown.

The choice of color for the radiate bar should be made solely from the secondary color palette, based on the image used and should either complement the overall tone of the image or seek to pick out an accent color used in the image. In the example shown the use of the blue from the secondary color palette echoes the blue in the overalls of the people.

When using the bracket device with text, care should be taken to make sure legibility is not compromised by the image underneath.

The position of the logo in relation to the white window is fixed.

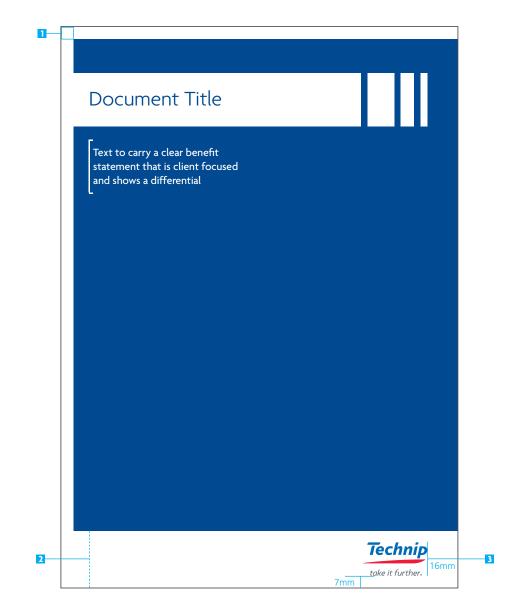
- The margin around the image should be fixed at 7mm square.
- 2 The white window depth can move up or down to suit image but should ideally be fixed at 30mm from foot of page.
- 3 The logo is fixed at 34mm wide, 16mm from the right-hand edge and 7mm from foot of page.



5.1 Brochures – A4 front cover

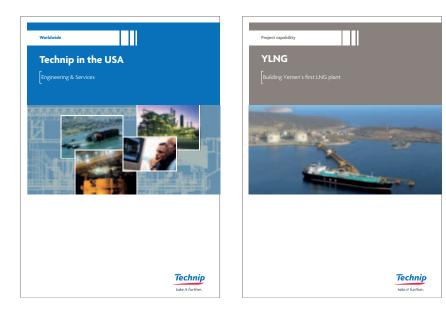
Flat color can be substituted for the image area if an image is not available or appropriate. The approved secondary colors should be used in this instance.

- 1 The margin around the flat color should be fixed at 7mm square.
- 2 The white window depth can move up or down but should ideally be fixed at 30mm from foot of page.
- 3 The logo is fixed at 34mm wide, 16mm from the right hand edge and 7mm from foot of page.



5.1 Brochures – A4 front cover

Options on cover styles.





5.2 Brochures – A4 inside page layout example

2

Samples of inside spreads of typical brochures.





A world leader in engineering, project management and technologies, serving the oil & gas industry for more than 50 years

A regular workforce of 23,000

Confirmed leadership and proprietary technologies in 3 business segments:

Subsea	Offshore	Onshore
Design, manufacture and supply of deepwater flexible and rigid pipelines, umbilicals and riser systems Subsea construction and pipeline installation services Five state-of-the-art flexible pipe and umbilical manufacturing plants	 Engineering and fabrication of fixed platforms for shallow waters (TPG 500, Unideck⁴) Engineering and fabrication of floating platforms for deep waters (Spar, semi-submersible platforms, FPSO) Leadership in floatover technology 	 Gas treatment and liquefaction (LNG), Gas-To-Liquids (GTL) Oil refining (refining, hydrogen and sulphur recovery units) Onshore pipelines Petrochemicals (ethylene, aromatics, olefins, polymers, fertilisers)
 Five spoolbases for reeled pipeline fabrication A constantly evolving fleet strategically deployed in the world's major offshore markets 	Management of construction yards	Biofuel and renewable energies Non-oil activities (pyrotechnics, life sciences, metals, buildings and infrastructures)

Marine LNG transfer solutions from a single contractor

Technip offers a perfect combination of onshore and offshore technology and experience.



Liquefaction units

Engineering and execution ensured by:

- Extensive references
- Proprietary technologies
- Partnerships with other industry leaders
- A worldwide network of offices ensuring local knowledge and commitment
- Manufacturing facilities to maximise local content Dedicated teams

Marine LNG transfer solution from concept

to start-up





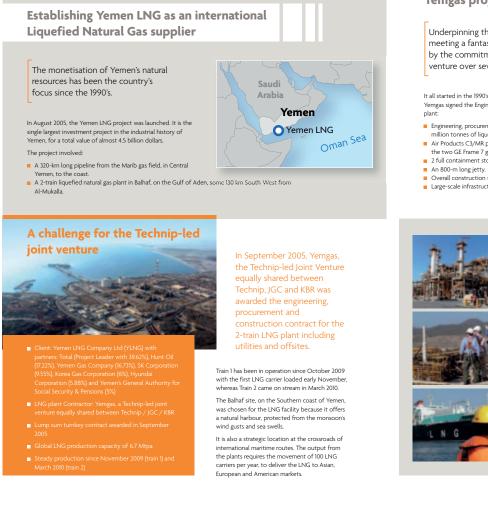
Cryogenic flexible pipe



Marine LNG transfer solutions

3

Refer to section 2.2 for guidance on how to use all the brand elements. Refer to section 2.4 for secondary colors and section 2.7 for imagery.



Yemgas project scope

Underpinning this achievement meant meeting a fantastic challenge made possible by the commitment of the Technip-led joint venture over several years.



It all started in the 1990's when Technip and its partners carried out the FEED studies for the project. In September 2005, Yemgas signed the Engineering, Procurement and Construction contract with Yemen LNG Company Ltd for the LNG

- Engineering, procurement, construction, commissioning and start-up of 2 liquefaction trains with a total capacity of 6.7 million tonnes of liquefied natural gas per year.
- Air Products C3/MR process, with the refrigerant compressors in Split MR configuration to maximise production from the two GE Frame 7 gas turbine drivers.
- 2 full containment storage tanks of 140,000 m3 each.
- Overall construction supervision of the entire facilities / utilities
- Large-scale infrastructure requirements.



This project confirms Technip among the first tier of EPC contractors in LNG

In 2009 and 2010, through the delivery of projects including Yemen, Technip will have delivered 57 million tonnes per year of LNG capacity to its clients, including the world's largest LNG trains in Qatar.

Technip will have been involved in adding around one third to the world's LNG production capacity.

Supported by outstanding Project Management skills and a strong organisation, Technip is capable of managing several of these gigantic grassroots projects simultaneously, even in remote locations where infrastructure is not completely adapted and most of the material

needs for the project have to be

brought in.

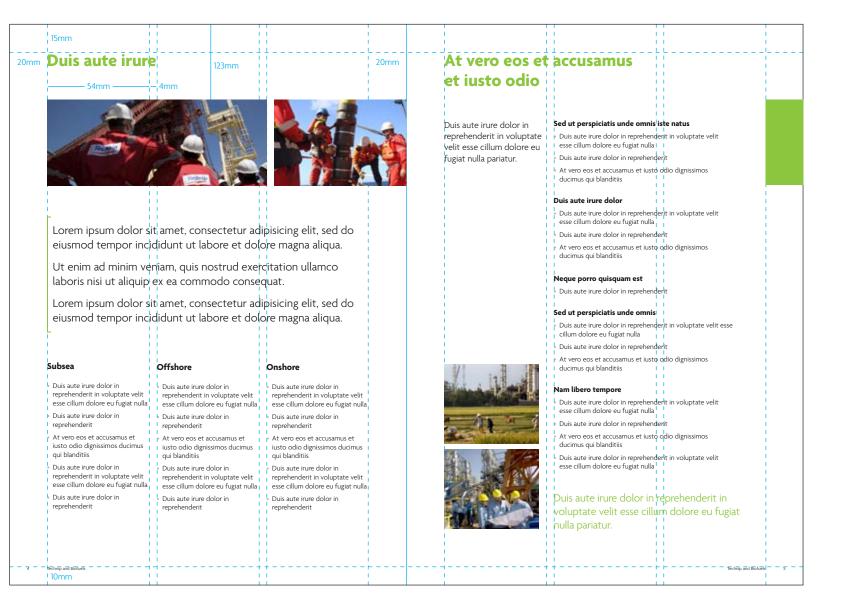
The Yemen LNG contract is one example of Technip's leading position among the first tier of EPC

EFED studies

- LNG train detailed engineering
- Utilities / Facilities construction supervision
- Joint Venture leadership

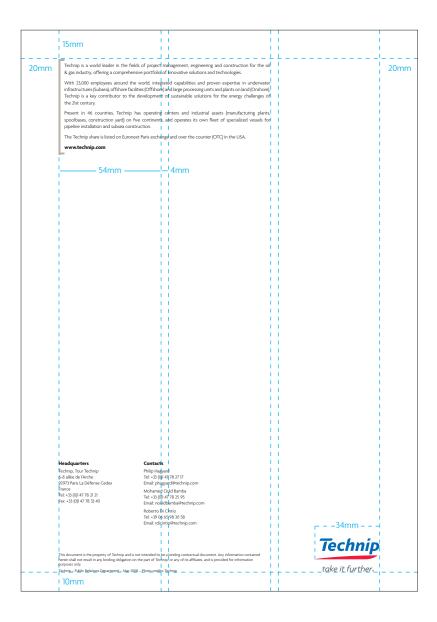
contractors in LNG:

You can also use the grid shown here as a basis for the production of a wide range of layouts.



5.3 Brochures – A4 back cover

The back covers for all brochures should be consistent in layout and content and carry the relevant key message accompanied by the necessary contact information. The back cover still conforms to the three-column page grid used for inside spreads.



5.3 Brochures – A4 back cover

An alternative version may be used to carry an image above the key message text.



5.4 Brochures – partner logos

Partner logos

Partner logos may appear on promotional material such as brochures. They should be shown no larger than the main Technip identity. They should not impinge on the clear space area around the Technip logo.

These partner logos should generally appear on the front and back cover of any brochure only. For brochure front covers, the partner logo will appear bottom left and Technip logo bottom right as normal.

The depth of the white space may vary to suit the image proportions.

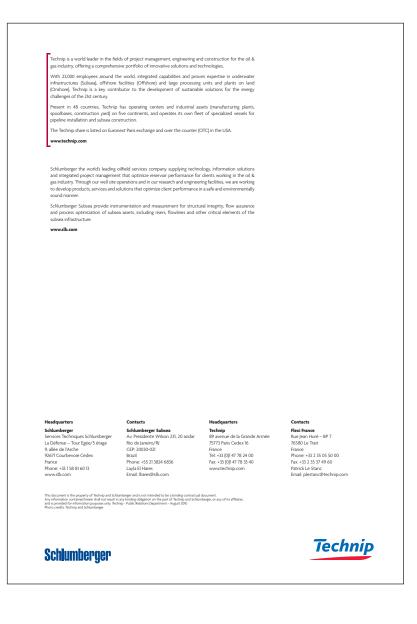
Refer to section 5.1 for generic front cover layout.



5.4 Brochures – partner logos

Partner logos

A similar principle should apply to the back page as shown, where the partner logo is bottom left and Technip bottom right.



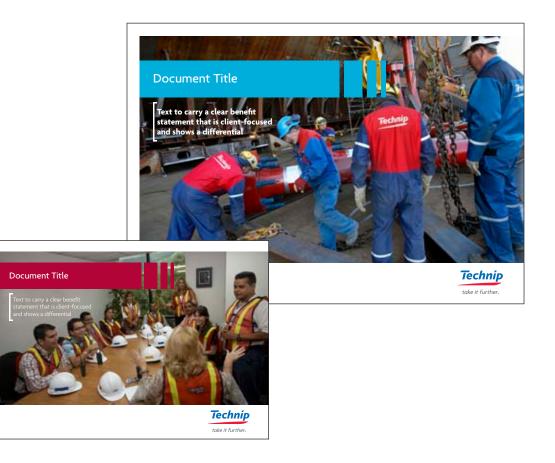
For landscape layouts the proportions are maintained but the radiate bar does not extend as far across the width of the cover. The borders on the white window remain the same as the portrait layout and the relative position of the logo also remains the same



For smaller sizes the proportions of the brand elements are maintained. In the A5 example the radiate bar uses a contrasting color to stand out from the yellow and black hue of the image. In the A6 example the radiate bar uses a color to complement the red in the foreground.



For smaller landscape sizes the proportions must follow the examples shown. The position and size of the radiate bar cannot be altered and care must be taken when choosing the image to ensure that the composition and areas of interest in the image are not obscured.



5.7 Brochures – square cover

For square format layouts the size and proportions of the white window and the logo remain. The radiate bar extends to the same width as the A4 version.



5.8 Brochures – gatefold leaflet

For small non-standard leaflet sizes the relative proportion of each of the brand elements must follow the basic rules used in the standard-size covers.



A global leader to take it further

Meet the world energy challenge through our projects

If energy were easy, there would be no need for a company like Technip.

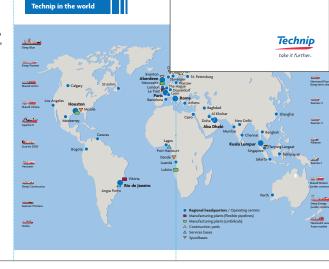
The case of a data concerns work with our clients, wherever they being barge grangering to evolve which our clients, wherever they construction of the work with well continues to constructions to their vuccess, through our constant customer focus and our impacted and sustainable project approach. As the industry reference, we will demonstrate the know-how, the commitment and the impactance to help all of our partners push further to achieve their goals. This is our vision ald above all its our passion.

The mission to take Technip further

Our mission is to deliver safe and successful energy projects across the world for the benefit of our all stakeholders. We maintain that focus whether faced with the biggest challenges or the smallest details.

Take it further is our attitude

Take it further is our approach to business, partnerships and aspirations. It embodies our spirit and our outlook. It is the message we want to convey through our words and above all our actions. It is the essence of Technip, making us unique. It means excelling in what we do and succeeding together, exceeding expectations and incovating continuously.



Segments of activity

Subsea

Within the domain of subsea hydrocarbon field development. Technip's activities cover the design; manufacture and installation of rigid and Reviels subsea pplente and unbildiat. Eachnip is a key integrated player on this market thanks to its portfolio of state-of-the at subsea ppe technologies and industrial and operational assets. The Group has three flexible pipe manufacturing plants [and a

The Group has three flexible pipe manufacturing plants (and a fourth in the planning stage), four umbildial production units four reeled rigid pipe spoolbases and a constantly evolving fleet of vessels that is strategically deployed to serve the world's major offshore markets.

Offshore

In the Offshoe business segment Technip performs engineering, procurrent, concurrition, notaliance, commissioning and the refurbitment/upparing of offshoe facilities for the ol 8 gas industry. Technip provides these services for faced patterns in shallow water with conventional sub-tractures and self-installing platforms such as the IFG 500 and for Geopware facilities induding Spar. remultioned in the Automation of the State and the Automation of the Automa

Onshore

Technip covers the full range of onshore facilities for the oil and gas chain, petrochemicals and other energy industries (nuclear, renewables including biofuels and offshore wind turbines). The Group is also present in non-energy activities (mining and metals, life sciences, buildings and infrastructures).

Technip holds many proprietary technologies and is the leader in the design and construction of LNG and gas treatment plants as well as ethylene, hydrogen and syngas units. It is one of the leading players worldwide in refining and petrochemical units.

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5.9 Brochures – 1/3 A4 leaflets

Examples show how the covers are set out for $\frac{1}{3}$ A4 size leaflets in both portrait and landscape formats.





5.10 Brochures – US letter-size cover

The covers for US brochures (8.5" wide x 11" deep) make use of the three brand elements; the white window, the radiate bar and the bracket. The layout of these elements must follow the proportions shown.

The choice of color for the radiate bar should be made solely from the secondary color palette, based on the image used and should either complement the overall hue of the image or seek to pick out an accent color used in the image. In the example shown the use of the blue from the secondary color palette echoes the blue in the overalls of the people.

When using the bracket device with text, care should be taken to make sure legibility is not compromised by the image underneath.

- 1 The margin around the image should be fixed at .275" square.
- 2 The white window depth can move up or down to suit image but should ideally be fixed at .59" from foot of page.
- 3 The logo is fixed at 1.34" wide, .63" from the right-hand edge and .275" from foot of page.



6.0 Bid Tenders

6.1 Bid Tenders – Executive Summary – A4 front cover

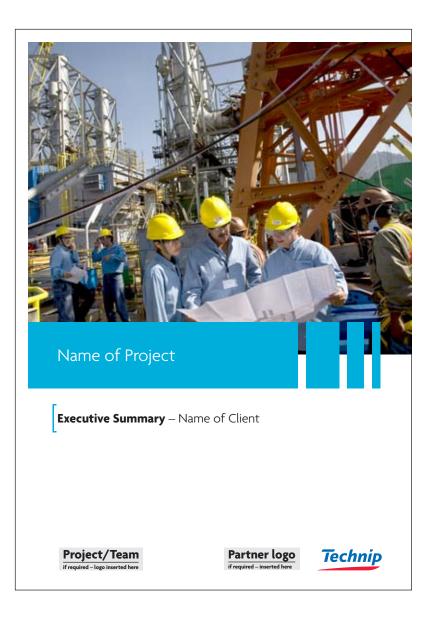
General guidelines

The Technip logo should always appear bottom right. Do show partner logos.

Partner logos should appear to the left of the Technip logo but not impinge on the clear space zone around the Technip logo.

Do not show client logos, they should appear as text only.

Project or team logos may appear bottom left.



6.2 Bid Tenders – Executive Summary – A4 page layout

General guidelines

A basic two-column grid should always be used as shown. Branding elements such as the radiate bar and bracket may be used on the internal pages.

All fonts to be Agenda (or Arial if Agenda is not available for any reason).

All colors to be selected from the secondary and tertiary pallets (if required).

Avoid shadows, gradients or background effects. If the client has asked for a specific font size and/or format then ensure the client's requests are observed.

Typically, executive summaries should feature the following elements:

- A brief overview introduction
- Details of our approach to HSE
- Summary of our scope of involvement
- Key client benefits
- Mission statement
- An execution plan
- Details of the project teams involved
- Schedules (where appropriate)
- Previous relevant case studies
- Details of our CSR involvement



6.3 Bid Tenders – Executive Summary – A4 back cover

General guidelines

Partner logos should appear left of the Technip logo. Do not show client logos but do show partner logos.



General guidelines

The Technip logo should always appear bottom right. Do show partner logos.

Partner logos should appear to the left of the Technip logo but not impinge on the clear space zone around the Technip logo.

Do not show client logos, they should appear as text only.

Project or team logos may appear bottom left.



General guidelines

A basic two-column grid should always be used as shown. Branding elements such as the radiate bar and bracket may be used on the internal pages.

All fonts to be Agenda (or Arial if Agenda is not available for any reason).

All colors to be selected from the secondary and tertiary pallets (if required).

Avoid shadows, gradients or background effects. If the client has asked for a specific font size and/or format then ensure the client's requests are observed.

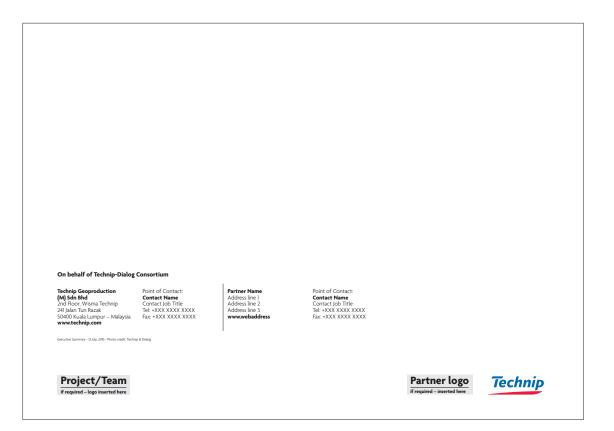
Typically, executive summaries should feature the following elements:

- A brief overview introduction
- Details of our approach to HSE
- Summary of our scope of involvement
- Key client benefits
- Mission statement
- An execution plan
- Details of the project teams involved
- Schedules (where appropriate)
- Previous relevant case studies
- Details of our CSR involvement



General guidelines

Partner logos should appear left of the Technip logo. Do not show client logos but do show partner logos.



6.7 Bid Tenders – Executive Summary – US letter-size front cover

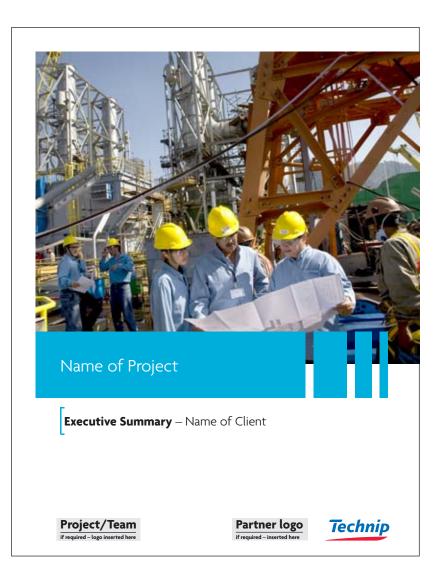
General guidelines

The Technip logo should always appear bottom right. Do show partner logos.

Partner logos should appear to the left of the Technip logo but not impinge on the clear space zone around the Technip logo.

Do not show client logos, they should appear as text only.

Project or team logos may appear bottom left.



6.8 Bid Tenders – Executive Summary – US letter-size page layout

General guidelines

A basic two-column grid should always be used as shown. Branding elements such as the radiate bar and bracket may be used on the internal pages.

All fonts to be Agenda (or Arial if Agenda is not available for any reason).

All colors to be selected from the secondary and tertiary pallets (if required).

Avoid shadows, gradients or background effects. If the client has asked for a specific font size and/or format then ensure the client's requests are observed.

Typically, executive summaries should feature the following elements:

- A brief overview introduction
- Details of our approach to HSE
- Summary of our scope of involvement
- Key client benefits
- Mission statement
- An execution plan
- Details of the project teams involved
- Schedules (where appropriate)
- Previous relevant case studies
- Details of our CSR involvement



General guidelines

The covers and spines that Technip uses may vary in capacity depending on the volume required for the tender. Below are the four standard binder sizes used and a sample of typical cover and spine.

Binder 1, with 25mm capacity:

Cover: 310 x 245mm wide Spine: 310 x 28mm wide

Binder 2, with 40mm capacity: Cover: 310 x 255mm wide Spine: 310 x 48mm wide

Binder 3, with 50mm capacity: Cover: 310 x 265mm wide Spine: 310 x 63mm wide

Binder 4, with 65mm capacity: Cover: 310 x 265mm wide

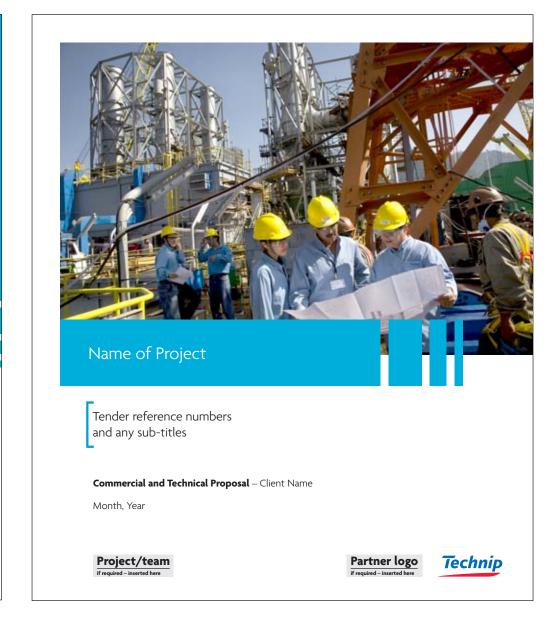
Spine: 310 x 75mm wide

Name of Project Tender reference numbers and any sub-titles

Commercial and Technical Proposa Client Name Month, Year

Technip

take it further.

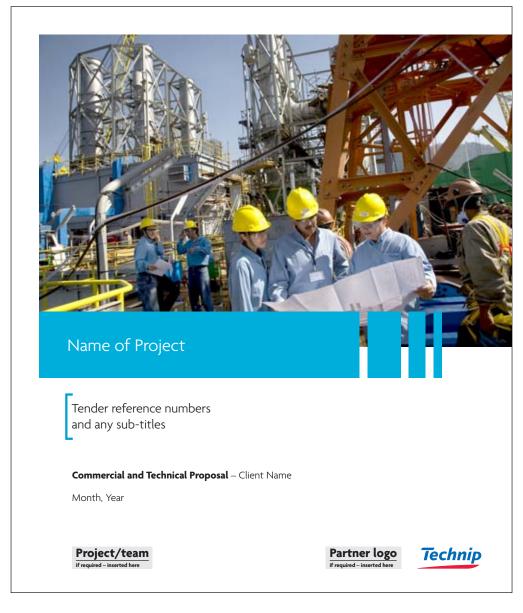


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Binder 2, with 40mm capacity:

Cover: 310 x 255mm wide Spine: 310 x 48mm wide

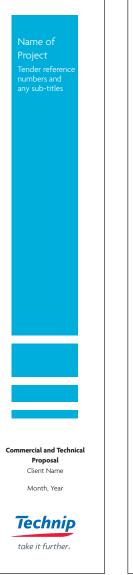


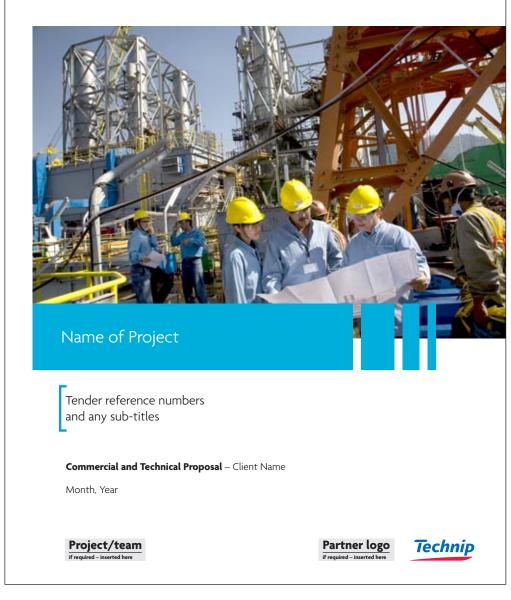


Technip Brand Identity Manual v2.0

Binder 3, with 50mm capacity:

Cover: 310 x 265mm wide Spine: 310 x 63mm wide

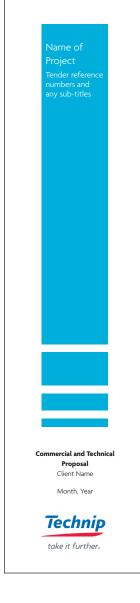


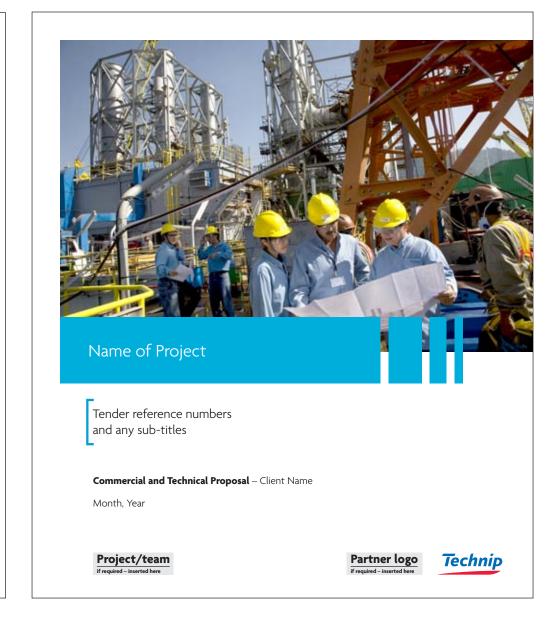


Technip Brand Identity Manual v2.0

Binder 4, with 65mm capacity:

Cover: 310 x 265mm wide Spine: 310 x 75mm wide

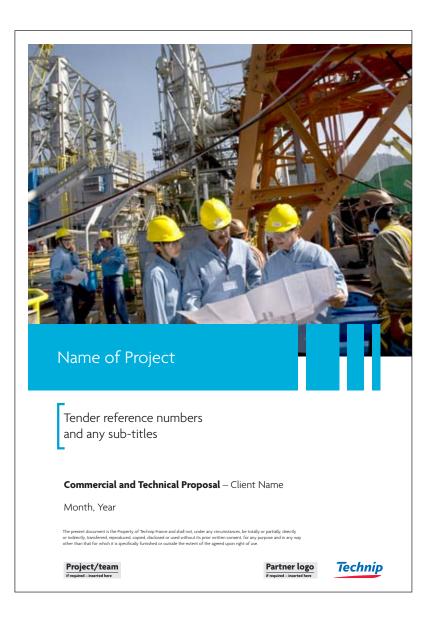




6.10 Bid Tenders – Inside pages (temporary template)

General guidelines

The first inside page within the tender should be a repeat of the binder cover with the addition of the Technip disclaimer: 'The present document is the Property of Technip France and shall not, under any circumstances, be totally or partially, directly or indirectly, transferred, reproduced, copied, disclosed or used without its prior written consent, for any purpose and in any way other than that for which it is specifically furnished or outside the extent of the agreed upon right of use.'



6.10 Bid Tenders – Inside pages (temporary template)

General guidelines

Text should be 9pt Arial – Regular, Italic and Bold throughout with one-and-a-half line spacing. A full line space between each heading should be observed. A wider margin at the left-hand side is required to allow for the (four) drilled holes at 80mm centres. All text should be 9pt with one-and-a-half line spacing.

A Word template is available from the Brand Point.

Name of Tende, line Section/Chapter /	e 2 reference number	Month, Y
	leterence number	Monut, t
General Cor	ntents	
CHAPTER 1 -	COVERING LETTER AND FORM OF TENDER	Book
CHAPTER 2 -	TENDER SECURITY	Book
CHAPTER 3 -	STATEMENT OF FEED ENDORSEMENT	Book
CHAPTER 4 -	EXCEPTIONS/QUALIFICATIONS/CLARIFICATIONS	Book
CHAPTER 5 -	PROJECT EXECUTION	Book
	1. Executive summary (Revision 1)	Book
	2. General AND Project Management	Book
	3. Process AND Engineering	Book
	4. Procurement	Book
	5. Third Parties Approval	Book
	6. Construction	Book
	Commissioning and test run	Book
	8. Hse Execution	Book
	9. Quality assurance / Control	Book
1	 Interface MANAGEMENT Plan 	Book
	11. Information Technology (IT)	Book
1	2. Licensor Management	Book
CHAPTER 6 -	PROJECT ORGANISATION	Book
	1. Management Organisation	
	2. Management Team Duties	
	3. Links To Corporate Organisation	
	4. Mobilisation / Demobilisation	
ANNEX A : ORG	ANISATION CHARTS	

6.10 Bid Tenders – Inside pages (temporary template)

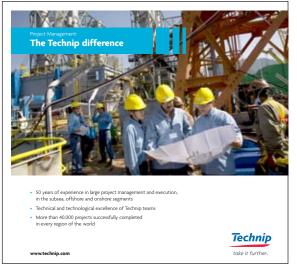
- Header: 8pt Arial Regular/Bold
 Tender title and reference number ranged left.
 Date: 7pt Arial Regular to be ranged right.
- Body text: 9pt Arial Regular/Italic/Bold
 Use one-and-a-half line spacing throughout with full line space between headings.
- 3 Footer: 7pt Arial Regular for date, centered within page. Technip logo to the right-hand side. Partner logo (if required) to go to left-hand side. No client logos to be shown.

	of Tende, line 2. N Chapter / reference number	Month, Yea
2.1	Project Manager	
	The Project Manager has overall responsibility for the project management and ensures the cost and performance targets are met.	nat all project schedule
	He achieves this through his supervision, organization and control of his Project Manager	ment Team.
	He reports project performance to COMPANY and to his Steering Committee. This lin enables the Project Manager to obtain the necessary corporate support and resources r project, and provides a suitably high-level platform on which to discuss inter-company iss	equired to perform the
	The Project Manager is the formal single point of contact with COMPANY representative, a may be taken between COMPANY specialist engineers and CONTRACTOR's engineering day co-ordination work.	•
	The Project Managers is also in charge of the	
	The following executive managers report to the Project Manager.	
2.1.1	Construction Manager	
	Construction Manager has the responsibility of the global management of construction on with the Project Manager. He is in charge of:	yard(s) working closel
	Field Engineering: verify that the work is executed in accordance with the engin specifications and are assisted as required by vendor's representatives (as the case t control construction activities specific to their equipment. He checks and verify the drawings, construction procedures and other documentation necessary for the site consist also in resolving engineering/material problems, clarifying engineering documer responding to questions from the construction group and also work with the pre-com Construction Manager requests for vendor support at site are initiated by completion or prepared by the field engineering or commissioning teams. On arrival on site, the Cord be appraise site procedures.	may be) responsible to the production of shop work. These functions ints during construction missioning teams. The of vendor call-off forms
	 Implement a QA, CC and HSE procedures and follow on a day basis that subcontr applying procedures and all HSE aspects are handled by the project. He also carry ensure compliance with project requirements. 	
	 Site Quantity: the Construction Manager is also in charge of the quantity survey and ch and COMPANY ITEMS are delivered as per the contract terms. 	eck the delivery of bul
	The Construction Manager is assisted by:	
	The schedule Engineer located in Luanda for the follow-up and up-to-date schedule or	weekly basis.
	 The Project Control Manager located in Luanda who is responsible for progress report yard's scheduling group, advising on any cost aspects of the work, periodically assess team and preparing bills of quantities with the assistance of Quantity evolution. 	•

7.0 Exhibition and Display

7.1 Exhibition and display – **posters and wall panels**

When wall-mounted panels or posters are required the exact proportions and size will vary depending on the space available. The examples show various layouts that accommodate different amounts of imagery and text.

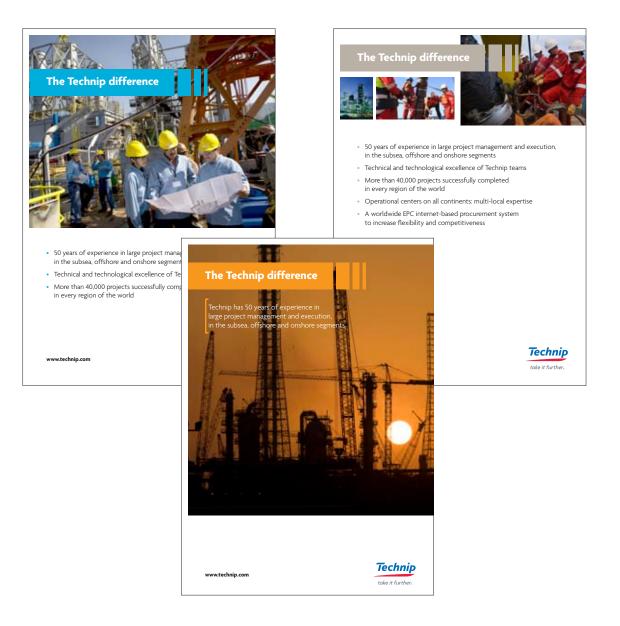






7.1 Exhibition and display – **posters and wall panels**

Examples of layouts for portrait formats.



7.1 Exhibition and display – internal posters and wall panels

Posters

- A variety of layout options are possible to cover:
- High-impact posters with a large image area and minimal text
- A balance of text with supporting imagery
- Text only with no imagery

The typical dimensions for Group posters is 60cm x 80cm.

Internal logos

Internal logos such as 'HR without borders' may appear on promotional material such as posters and leaflets. They should be shown no larger than the main Technip identity. They should not impinge on the clear space area around the Technip logo. For both posters and leaflets the Technip logo will appear bottom right and any internal logos should generally sit in the bottom left, aligned to the left text margin.





Check it out at https://hrweb.technip.com

1 **1 1**

The Group is launching HRWeb, a global IT tool to support Human Resources processes. HRWeb (HR Without electronic Borders) will be accessible by all employees through TPnet or the internet. The first module to go live is "Performance Appraial".



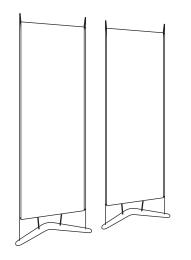
Technip



Attendance at any exhibition or event should use collateral designed to reinforce the brand values. By giving consideration to both the type and number of people present and the opportunity to own the space it will provide the basis for deciding which approach to adopt. There are three distinct formats that form the basis for a wide variety of events.

Small-scale event

In this situation a series of banner stands can be used (normally one or two). These will work for both manned and unmanned locations. Graphics can be applied using one of the formats illustrated.



Typical banner stands





Large image and key message



www.technip.com

Image and bullet point information



 A worldwide EPC internet-based procurement system to increase flexibility and competitiveness

www.technip.com

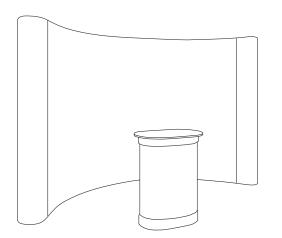
Multiple images and bullet points

7.3 Exhibition and display – pop-up stands

Medium-scale event or conference

For situations where the space can be owned by Technip a system that provides a back wall can be used. These events would require personnel onsite and may incorporate the use of a plasma or laptop for presentations. Plinths can be added for product displays. The example shows a pop-up display with a single large-scale image and key message using one of the secondary colors.

On exhibition and display panels the logo should be placed at the top right of the panel/display – to maximize visibility.



A typical 3x4 pop-up system with a lectern, which doubles as a transport and storage container.

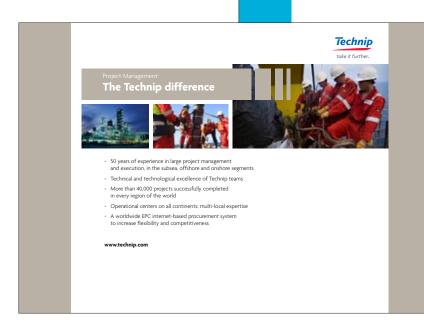


7.3 Exhibition and display – pop-up stands

Medium-scale event or conference

These examples show layout versions that incorporate an image with bullet list information and one with multiple images also with bullet points. The block colors at each end are used for the 'end caps' on the display system.





7.4 Exhibition and display – guidelines for custom-built stands

For large trade shows and exhibitions that use custom-built stands it is not possible to provide design templates so the following guidelines have been developed to provide a basis for a consistent look and feel that represents the Technip brand values.

It is of prime importance to attract visitors to the stand and this can be facilitated by a carefully planned layout. People need to be encouraged to interact with the space and be able to walk around freely. The use of subtle pathways within the layout will help visitors gain as much as possible from the Technip experience.

Stand layout

As a guide the stand can be planned in terms of specific areas of activity and the size, scale and interaction of these areas can be tailored to suit the available space.

First impressions count. A welcome area reinforces the fact that visitors have entered a Technip stand, presenting them with an ordered, inspiring environment that has a positive visual impact.

Products or services should be displayed prominently and confidently without distractions or ornamentation. Information about them should be obvious and easily accessible to visitors.

The layout should include a specific area for interacting with visitors. Technip representatives are the key to this area. They need to be relaxed and knowledgeable and use the correct tone of voice. Meeting areas can be formal or informal depending on the type of exhibition and the predicted needs of visitors. Both should offer a quiet area to facilitate discussion.

An hospitality area can be used as a focal point for the exhibition and as the location for sponsored events and competitions. Ensure all giveaways are high quality, innovative, relevant and correctly branded.

It is essential that your stand stays clean and in good working order throughout the exhibition. Allow sufficient storage space and make sure electrical equipment is regularly checked and that technical support is available.

Finishes and Materials

The stand appearance should be clean, simple and high quality reflecting the Technip brand. The dominant finish on Technip stands should be white acrylics or laminates and these should be accompanied with combinations of materials such as stainless steel, frosted glass, aluminum and light-colored timber.

Generous use of white-colored materials such as laminates, canvas and rubber, alongside natural textures such as sand, water and pebbles creates a contemporary, confident yet welcoming environment.

Graphics

Don't take it for granted that because people are around you'll get their attention. Exhibitions have to work even harder to cut through the clutter. Your graphics must leave people in no doubt as to who we are and what our message is. All graphics should follow the brand guidelines, so it's worth refreshing your memory on them before you start. Please pay careful attention to the following:

- the color palettes
- the brand elements
- image style and quality
- key messages and tone of voice

Lighting

Lighting is the most flexible tool you have. It can attract and direct, create a sense of private space, dictate a mood or simply highlight information.

Viewing distances, sight-lines and the changing light values during the day will all affect your design. Existing hall lighting and specifications may compromise the effects you want to achieve. Establish what impact natural light has on the exhibition area, as this will be the most unpredictable element.

The stand lighting should take into account intensity, amount, direction and color which can be combined to create different moods and mark out set areas of the stand.

Keep in mind what the stand is being used for and give yourself the flexibility to adjust accordingly during the day. For instance, a softer, more relaxed atmosphere may be more appropriate for an evening reception whereas an early morning technical briefing may require more emphasis on brightness and clarity. Directional lighting in the form of up- and down-lighters will highlight specific information or product display. Always make sure light fittings are hidden and both up- and down-lighters are kept internal wherever possible.

Furniture

Furniture is a subtle way of determining how visitors experience and enjoy our stand. Consider whether it is a good place to sit and review a proposal, study technical details or simply relax?

Furniture style is determined by expected visitor numbers, the length of the average stay and the planned nature of the interaction with Technip representatives.

Hard seating creates a formal, business-orientated area perhaps best suited to using interactive screens. Softer seating provides a relaxed and informal discussion area. Hard and soft governs short- or long-stay visits.

A mixture of styles arranged in specific areas will vary visitor flow through the stand. For colors, refer to the brand color palettes. Modern organic clean forms should be chosen that complement the exhibition space and the materials and finishes.

Interactivity

Interactive screens are an approachable and straightforward way to give and gain information or to just provide visitors with an enjoyable diversion.

Position screens where they'll be easily seen and easily

used but not where they'll get in the way of other users or visitors. A discreet area is best as long as it is well signposted.

If you're using sound, make it loud enough to attract interest, but not too loud to be a nuisance. Directional speakers can create cocooned areas where a concentrated message can be heard free from other background noise. Set screens at a variety of heights so they can be used standing, seated or to give wheelchair users access. Decide on screen height and positioning by the length of the intended interaction; don't expect people to stand through long presentations.

Non-interactive screens can be used to play films showing Technip brand values at work.

Remember that not all interactivity is down to technology. Good conversation can often make the point as effectively. The degree of interactivity, or the decision to have any at all, depends on the content you can offer.

Sound

There are many ways to deliver sound in an exhibition environment: videos, interactive displays, music and presentations. All should be coordinated so they work together to create the soundtrack for a busy and confident stand. For specific functions, such as interactive screen presentations, headphones and directional speakers can prove very effective.

Remember that sound may be generated by adjacent stands. Carefully planned use of sound can mask the noise

of others, as well as set the pace of your own environment: do you want to increase the throughput of visitors with up-tempo music or create a relaxed environment to help your team engage visitors in discussion?

Decorative elements

Plants and flowers are living decorations which can reflect positively on our brand. Flowers should be elegant, simple and impactful. Always use real plants and flowers. Potted plants or flowers are more in keeping with the brand values since they continue to live, whereas cut flowers have a limited life. Dried plants and silk flowers should not be used.

Displays must appear natural. Containers should be simple and clean-cut.

Detailed guidelines are being developed and will be available on the Brand Point.

8.0 PowerPoint

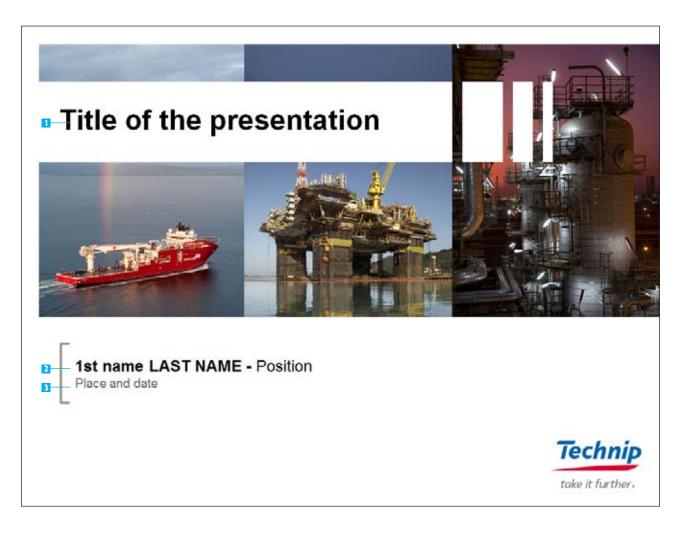
8.1 PowerPoint – guidelines and templates

PowerPoint presentations will have master slides available saved as Onscreen Shows with 4:3 proportions, suitable for most of today's PCs' screens available from the Brand Point.

Text is shown in the primary color Grey 431 (R: 94, G: 106, B: 113).

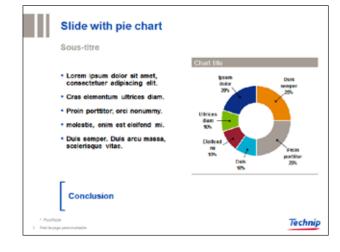
The size and position of the logo should remain constant throughout the presentation and be no more than 10% of the total area of slide.

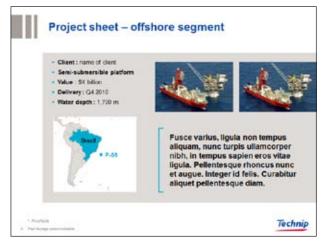
- 1 Arial Bold 32pt Leading 34pt
- 2 Arial Bold/Regular 18pt Leading 20pt
- 3 Arial Regular 14pt Leading 16pt



8.1 PowerPoint – guidelines and templates

Slide title Subtitle Divider page - Subtitle here · Lorem ipsum dolor sit amet, consectetuer adipiscing elit. Sed non risus. Suspendisse lectus tortor, dignissim sit amet. · Cras elementum ultrices diam. Maecenas ligula massa, varius a, semper conque, euismod non, mi. · Proin portitior, orci nec nonummy molestie, enim est eleifend mi, non fermentum diam nisi sit arret erat. · Duis semper. Duis arcu massa, scelerisque vitae, consequatin, pretium a, enim. Pellentesque congue. . Ut in risus volutpat, libero pharetra tempor. Conclusion Technip Technip history Pad faces







Typical presentation slides samples.

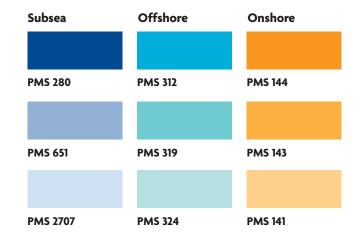
PowerPoint template and guidelines are available from the Brand Point.

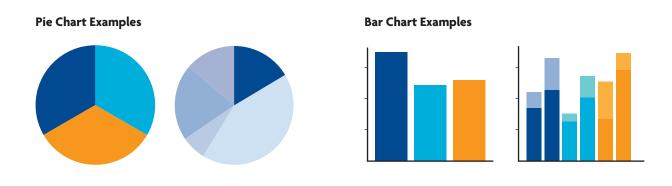
8.2 PowerPoint – colors assigned to segments

Colors assigned to segments in specific cases

In order to achieve a consistency and clarity when **producing reports** the colors shown are to be used at all times for charts, graphs and diagrams relating to the three key areas within Technip; Subsea, Onshore and Offshore. It is permitted to use percentage tints of each color in order to extend the palette range. Please note that these color associations are not required when producing external communications or marketing collateral.

Refer to section 2.4 for CMYK and RGB color breakdowns.

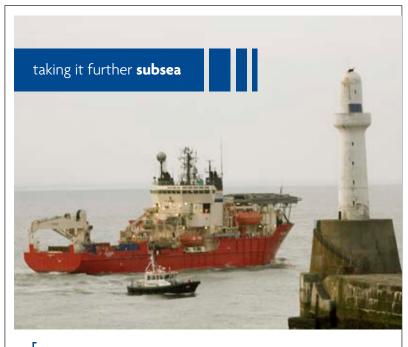




9.0 Advertising

9.1 Advertising – corporate, full page

The use of advertising in both printed media and external media will involve a wide range of sizes and proportions. The following pages show examples of how the brand elements can be applied to design layouts with varying amounts of text and images. It may be a brand awareness ad or a specific product ad but it is always important to use the key messages suitable for the target audience and to make the proposition clear and easy to understand.



Technology-driven global solutions from the world's leading subsea contractor

Within the domain of subsea hydrocarbon field development, Technip's activities cover the design, manufacture and installation of rigid subsea pipelines and umbilicals. Technip is a key player on this market thanks to its first-class range of subsea pipe technologies and industrial and operational assets.

The Group has three flexible pipe manufacturing plants, three umbilical production units, five reeled rigid pipe spoolbases and a constantly evolving fleet strategically deployed in the world's major offshore markets.

Contact us: sales@technip.com www.technip.com



9.1 Advertising - corporate, landscape and strip



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Contact us: sales@technip.com www.technip.com Technip take it further.

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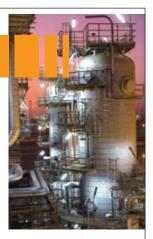
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Contact us: sales@technip.com www.technip.com



Technip take it further.

9.2 Advertising – recruitment full page (temporary template)



As one of the top five engineering groups worldwide, Technip strives to continuously strengthen its potential for professional excellence and growth

Senior Welding Engineer

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Assistant Project Manager

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QHSE Superintentdent

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Supply Chain Manager

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Senior Project Engineer

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Structural Engineer

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Corporate Head Office: 89 avenue de la Grande Armée 75116 Paris

France Phone: +33 (0)1 47 78 24 00 Email: technipbrand@technip.com



To apply, go to: www.technip.com

95

take your career further

As one of the top five engineering groups worldwide, Technip strives to continuously strengthen its potential for professional excellence and growth

Senior Project Engineer

At vero eos et accusamus et iusto odio dignissimos ducimus qui blanditiis. Ut enim ad minima veniam, quis nostrum exercitationem ullam corporis sus cipit laboriosam, nisi ut aliquid ex ea consequatur?

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Senior Project Engineer

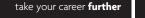
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To apply, go to: www.technip.com

France

Email: technipbrand@technip.com

Corporate Head Office: 89 avenue de la Grande Armée 75116 Paris **Technip** Phone: +33 (0)1 47 78 24 00 take it further



As one of the top five engineering groups worldwide, Technip strives to continuously strengthen its potential for professional excellence and growth

Senior Project Engineer

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Structural Engineer

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Structural Engineer

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10.0 Disk Packaging



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10.1 Disk packaging - wallet, covers and label

For card wallets the layout shown provides the template for front and back cover as well as the disk label.



10.2 Disk packaging – **jewel case**

The layout shown is for 'jewel case' boxes front, back and disk label.



11.0 Internal newsletters

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11.1 Internal newsletters – **printed** (work in progress)

Technip Brand Identity Manual v2.0

11.2 Internal newsletters – **online** (work in progress)

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For questions relating to the Brand Manual contents or any other brand-related issue, please send an email to: **technipbrand@technip.com**

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